High Impact eAdvocacy

Walking Through a Publishing Matrix Row

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Learning Goals

Thinking about channel-specific audiences

Thinking about organization-specific audiences

Establishing org. process through the publishing matrix







Questions for Publishing Matrix Channels

- Who is the audience of this channel?
 - Strangers? Fans? Funders?
- Do we want to engage that audience for this content type?
 - Will they care about this type of content?
- If yes, How do we want to engage them?
 - Tone? Referring link? Full content piece?









eNewsletter – Web Site?

Content Types	Communications Channels						
	Web Site	Email List					
eNewsletter		×					

Who is the audience of our Web Site?

- Strangers, Resource-Seekers
- Do we want to engage that audience about our eNewsletter?
 - Probably Not. Strangers generally don't care about news about our progress.









eNewsletter – Email List?

Content Types	Communications Channels						
	Web Site	Email List					
eNewsletter					×		

Who is the audience of our Email List?

People who want updates, news about us

- Do we want to engage that audience about our eNewsletter?
 - Absolutely
- How should we engage that audience?
 - Send eNewsletter through email









eNewsletter – Blog?

Content Types	Communications Channels					
	Web Site	Email List	Blog	Facebook		
eNewsletter		x		×		

Who is the audience of our Blog?

People interested in specific post content

- Do we want to engage that audience about our eNewsletter?
 - Nah. Depending on your blog, readers are more interested in post topics than org news









eNewsletter – Facebook?

Content Types	Communications Channels				
	Web Site	Email List	Blog	Facebook	
eNewsletter		x			

Who is the audience of our Facebook Page?

- Fans of the org. People who want to see your "status"
- Do we want to engage that audience about our eNewsletter?
 - Definitely. These people want news from you.
- How should we engage that audience?

- Post a link to the hosted version of the eNewsletter

eNewsletter – Twitter?

Content Types	Communications Channels					
	Web Site	Email List	Blog	Facebook	Twitter	
eNewsletter		x		x		

Who is the audience of our Twitter Page?

- Casual followers & fans
- Do we want to engage that audience about our eNewsletter?
 - Yes. Twitter is an ignorable stream. Hard to Hurt

How should we engage that audience?

- Post a link to the hosted version of the enewsletter

Completed eNewsletter Publishing Matrix Row

Content Types	Communications Channels					
	Web Site	Email List	Blog	Facebook	Twitter	
eNewsletter		x		X	х	







Summary

Think about your org's audience for each channel

Differences? Tones? Formats?

- Decide if the content type is right for that audience
 - In process, creating org. process/standard
- Decide best way to offer the content based on the channel
 - Feel free to add sample text to pub. Matrix as guideline for staff







End Of Section

Questions?

Comments?

Thank You!

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