# High Impact eAdvocacy Spectrums of Engagement

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#### **Target Audience**



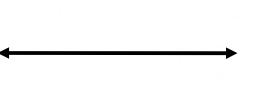


Blogging

**Email** 

Web Site

Know you; want constant information and details about your work.



Potential supporters,
learning about
your work
and organization







#### Tone and Voice





Blogging

Email

Web Site

First person singular "I"

Informal and fun

First person plural or third person "We" or "The org"





#### Frequency of Message





Blogging

**Email** 

Web Site

Frequent – can be daily or more often



Less frequent - Weekly to monthly







#### Matching Tools to Message



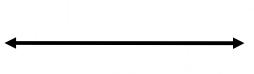


Blogging

**Email** 

Web Site

Late-breaking news,
Real-time updates,
Teasers, Flirts
Opportunistic asks



Planned messaging, measured narrative Urgent alerts, Intentional asks







#### Control of Message and Brand



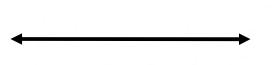


Blogging

**Email** 

Web Site

Shared with Audience



"Traditional" org control







#### Time/Labor Investment



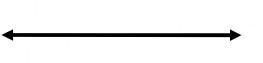


Blogging

**Email** 

Web Site

Substantial, tending towards 24/7



Manageable, based on past patterns







#### Return on Investment



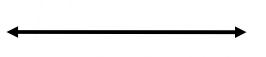


Blogging

**Email** 

Web Site

TBD; uneven, subject to change



"Knowable", based on past patterns





### That's All!

- Questions?
- ► Comments?

## Thank You!

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